

# SAKET MULMULE

smulmule@iitk.ac.in • 91-8793805669 • <https://www.linkedin.com/in/saketmulmule/>



EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2019)	Indian Institute of Technology, Kanpur	-	2017-Present
B. Tech – Electrical Engineering	V.J.T.I, Mumbai	7.4	2011-2015
HSC (12 <sup>th</sup> )	Shivaji Science College, Nagpur	92.67	2011
SSC (10 <sup>th</sup> )	Shri Gajanan Vidyalyaya, Nagpur	94.15	2009

WORK EXPERIENCE	
<b>NUJSTER FITNESS</b> Market Research Analyst- Intern Project: Market Research <ul style="list-style-type: none"> <li>Perform market research on the basis of competitors' study and customer insights to discover potential customers, their needs and set achievable targets for business growth</li> </ul> <b>Marketing</b> <ul style="list-style-type: none"> <li>Determine marketing strategy drawn from market research to reach potential consumer base</li> <li>Create and share online content to promote a brand and to stimulate interest in firm's services</li> </ul>	Nagpur Dec 16 – Mar 17 • 3 Months
<b>FEEDBACK INFRA</b> Engineer Project: Annual petition filing for JUSCO and TSL <ul style="list-style-type: none"> <li>Prepare business plan and Multi-Year Tariff (MYT) plan draft report.</li> <li>Prepare Annual Performance Review (APR) and Annual Revenue Requirement (ARR) draft report</li> </ul> <b>Spot Billing for NBPDCL and SBPDCL</b> <ul style="list-style-type: none"> <li>Prepare technical proposal and presentation for bidding</li> </ul> <b>Solution to MSEDCL</b> <ul style="list-style-type: none"> <li>Provide various solutions to MSEDCL regarding revenue enhancement and tariff regulation, pertinent to situations in different regions in Maharashtra</li> </ul>	Mumbai Jun 15 – Jun 16 • 12 Months

POSITIONS OF RESPONSIBILITY	
<b>IIT KANPUR</b>	<ul style="list-style-type: none"> <li>Junior Coordinator at Public Relations Committee; responsible for managing online content of IIT Kanpur-MBA</li> <li>Junior Coordinator of Annual Management Conclave-Consulere event (<i>Prabandhan'17</i>)</li> </ul>
<b>FEEDBACK INFRA</b>	<ul style="list-style-type: none"> <li>Was responsible for billing performance of North Bihar, and was leading the team of 60 ground staffs</li> </ul>
<b>MAKE A DIFFERENCE</b>	<ul style="list-style-type: none"> <li>Academic Support Volunteer for the year 2016-2017; was co-mentoring 11 volunteers in a shelter home</li> </ul>

ACADEMIC PROJECTS		
<b>V.J.T.I.</b>	<b>Network Solver</b>	Created a program for Bhabha Atomic Research Centre ( <i>BARC</i> ) for efficient calculations of electric and hydraulic systems using analogy between the two

OTHER INTERESTS AND HOBBIES
Cooking • Teaching • Singing • Travelling and Exploring