

Upneet Gandhi

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2022)	Indian Institute of Technology, Kanpur	N/A	2020-Present
B.Tech (Mechanical Engineering)	VIT, Vellore	7.73	2015-2019
HSC (12 th)	DAV Public School, sec-14, Gurgaon (CBSE)	81.2%	2015
SSC (10 th)	Our Lady Fatima Sec school Gurgaon (CBSE)	9.4	2013

WORK EXPERIENCE	
Think & Learn Pvt. Ltd. Business Development Associate (Sales)	Delhi NCR October 2019 – January 2020 ▪ 3 months
<ul style="list-style-type: none">▪ Worked on generating leads through calls, and arranging a meeting with the student and the parents▪ Recognizing the need for the product through academic counselling of the students, and highlighting the weak point of the students and illustrating how the product could be helpful▪ Making the parents realize the importance and utility of the product	

POSITION OF RESPONSIBILITY	
IIT Kanpur	<ul style="list-style-type: none">▪ Alumni & Corporate Relations Coordinator for the MBA Program 2020-2022
VIT, Vellore	<ul style="list-style-type: none">▪ President of Institution of engineers (India), VIT Vellore▪ Deputy President of Bulls n Bears finance club, VIT Vellore▪ Manager of Riviera (An international sports and cultural festival), VIT Vellore▪ Co-organizer of GC, SGC and Hall arrangements committee in Gravitas 18-Techno Management Fest, VIT Vellore

CERTIFICATIONS	
<ul style="list-style-type: none">▪ Microsoft Excel - Excel from beginner to advanced from Udemy▪ Supply chain for Management Consultants and Business Analysts from Udemy▪ Statistical Data Analysis Using R from Udemy	

ACADEMIC PROJECTS	
IIT Kanpur	<ul style="list-style-type: none">▪ Analysis of various factors affecting life expectancy using multivariate regression analysis
VIT, Vellore	<ul style="list-style-type: none">▪ Prototyping and analyzing the efficiency of a Solar powered Air Conditioner (Desiccant wheel). Preparing the Business model for the product▪ Experimenting and writing a research paper on Investigation on friction drilling for dissimilar materials▪ Optimization and Analysis of Continuously Variable Transmission, by alterations in design and weight reduction
SKH Magneti Marelli Exhaust Systems Pvt. Ltd.	<ul style="list-style-type: none">▪ Analysis and study on the 'Product Costing' of the goods manufactured

ACHIEVEMENTS	
DAV National Sports	<ul style="list-style-type: none">▪ Secured 3rd position in Badminton from Delhi NCR region
District Table Tennis, Ggn	<ul style="list-style-type: none">▪ Secured 1st Position in Annual District Table Tennis Competition

OTHER INTERESTS AND HOBBIES	
<ul style="list-style-type: none">▪ Public Speaking ▪ Trekking ▪ Cycling ▪ Billiards	