

# Saif Ali Khan

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2023)	Indian Institute of Technology, Kanpur	N/A	2021 - Present
B.Tech. (Electrical and Electronics Engineering)	SRM IST, Kattankulathur	81.23%	2015 - 2019
HSC (12 <sup>th</sup> )	Seth MR Jaipuria School, Lucknow (ICSE)	87.20%	2015
SSC (10 <sup>th</sup> )	Seth MR Jaipuria School, Lucknow (ISC)	89.80%	2013

WORK EXPERIENCE	
<b>Indian Fine Blanks (IFB) Industries Ltd</b> Graduate Engineer Trainee	<b>Goa, Pune, Kerala, Lucknow</b> July 2019 - July 2020 ▪13 Months
<ul style="list-style-type: none"><li>▪ Took on the responsibilities of an area service manager by managing a team of 30 technicians in four different locations all across India</li><li>▪ In charge of the service as well as the sales performance of the respective area allocated</li><li>▪ Conducted the training regime of recruits</li><li>▪ Regulated marketing activities for brand advancement in the area assigned</li></ul>	

POSITION OF RESPONSIBILITY	
<b>IIT Kanpur</b>	<ul style="list-style-type: none"><li>▪ Media and Cultural Committee Member for MBA Batch 2021-23</li></ul>

CERTIFICATIONS	
<ul style="list-style-type: none"><li>▪ 'Foundations: Data, Data Everywhere' by Coursera</li><li>▪ 'Excel Skills for Business: Essentials' by Coursera</li><li>▪ 'Excel Skills for Business: Intermediate 1' by Coursera</li><li>▪ 'Excel Skills for Business: Intermediate 2' by Coursera</li><li>▪ 'My SQL for data analytics and business intelligence' by Udemy</li></ul>	

ACADEMIC PROJECT	
<b>SRM IST, Kattankulathur</b>	<ul style="list-style-type: none"><li>▪ Enhancement of voltage of MPPT controlled photovoltaic system using ultra high voltage gain converter</li></ul>

ACHIEVEMENT	
<b>Seth MR Jaipuria School, Lucknow</b>	<ul style="list-style-type: none"><li>▪ Secured the proficiency certificate for academics in class 10th and class 12th</li></ul>
<b>Learnous Case Study Challenge</b>	<ul style="list-style-type: none"><li>▪ Secured 5<sup>th</sup> rank by giving a detailed market penetration strategy for a brand</li></ul>
<b>Hi Tech Case Study Challenge</b>	<ul style="list-style-type: none"><li>▪ Secured 3<sup>rd</sup> rank all over India</li></ul>
<b>National Case Study Challenge Season 2</b>	<ul style="list-style-type: none"><li>▪ Secured 4th rank across India by finding out solutions to the specific problem statement and devising an optimum solution for the same</li></ul>

OTHER INTERESTS AND HOBBIES	
<ul style="list-style-type: none"><li>▪ Music ▪ Guitar ▪ Travelling ▪ Photo Editing</li></ul>	